

RFP for Consultant Services for Locational and Financial Analysis of Establishing NYC's Life Sciences and Innovation Industries Cluster in Long Island City

Answers to Questions Received

February 2, 2018

1) What is the LICP's current vision for areas of emphasis among the life sciences sectors it would like to see succeed in this development? Specifically, what is the mix of large biopharma, startups (in incubators, etc.), supporting services, and academic facilities that the LICP aspires to see arise in LIC?

A. *LICP believes Long Island City (LIC) is adaptable to meet the needs of the various life science sectors. LICP is looking to the Consultant to assess LIC's assets and based on its research, knowledge and analysis make recommendations to LICP on the feasibility of accommodating different sectors, including research, innovation, manufacturing, and distribution.*

The Consultant should advise LICP on the pros and cons of attracting facilities of different scales, start-up and graduate spaces, support services and academic facilities. Consultants should be familiar with the breadth of analysis of New York City's deficit of space, its existing institutions and the exceptionally high level of academic research investment they generate.

2) In the RFP, LIC notes "apparent advantages" to the Life Sciences Cluster not leading to the organic development. What is the perspective on where the LIC believes advantages exists over other top communities for life sciences such as Boston, MA and San Francisco, CA.

A. *LICP recognizes that developing a life science cluster in New York, may not follow the same land-use footprint as found in either Boston or San Francisco and is not necessarily looking to ween tenants from those locations. Rather, LICP believes LIC's prime location, accessibility, workforce, M-zoned properties and other assets, offers "advantages" over other locations to meet the demand to be in NY not just within a few buildings, but rather within a full Life Science Hub as an important sector of its existing and growing community.*

3) What, if any, other life sciences organizations, or existing facilities (currently in use or not) that could be repurposed for life sciences organizations, already exist in LIC?

A. *LIC, with both one of the City's largest Industrial Business Zones (IBZs) and its rapidly growing commercial development has numerous sites that could be renovated or built new upon to accommodate life science uses. Once the Consultant is selected, LICP will provide a tour of LIC.*

4) Will we have access to more details on specific sites envisioned for development if we are selected for the engagement?

A. *See answer above.*

5) What does LICP hope to achieve by pursuing development of a life sciences cluster, versus any other industry?

A. *Benefits to communities supporting the life sciences have been well documented. LIC's truly mixed use community has served as one of New York's economic engines throughout its history and looks to continue this role by supporting this sector. We look to the life sciences as a natural fit within our home-grown innovation district and growing community. Further, LIC looks to the life sciences to generate good-paying jobs across the spectrum from maintenance workers to doctoral researchers and executive management.*